

#### 1.0 KEY FUND INFORMATION

1.1 Shariah Concept 1.2 Investment Currency 1.3 Fund Inception

Mudarabah Ringgit Malaysia June 2015

#### 1.4 Product Classification

Unrestricted Investment Account refers to a type of investment account whereby the Investment Account Holder (IAH), without specifying any particular restrictions or conditions, provides the Bank with the mandate to make the ultimate decision to invest.

#### 1.5 Investment Objectives

To invest in a low risk Investment Account (IA) that encourages savings while having an opportunity to win prizes via monthly, quarterly and regional draws. IAH may visit <a href="www.bankislam.com.my">www.bankislam.com.my</a> to view the list of winners.

#### 1.6 Investment Strategies

Invest in secured retail financial assets. Currently, the Bank invests in its existing House and Fixed Asset (HFA) Financing Portfolio which is aimed at protecting the investment.

#### 1.7 Nature of Investment Account

On demand, whereby IAHs are able to withdraw at any given point in time.

#### 1.8 Investment Asset Allocation

The Bank will allocate IAH's fund in its existing House and Fixed Asset Financing Portfolio that generates stable profits.

#### 1.9 Valuation of Allocated Asset

To be carried out on a monthly basis as part of the process to determine the returns to the IAH. The returns on this investment account will be affected by the performance of the allocated assets including, but not limited to, the quality of assets (i.e. impairment) and movement of Effective Profit Rate (EPR) in relation to financing assets that are priced based on floating rate methods etc. The principal and returns are not guaranteed and an IAH may be exposed to a risk of no returns at all. This investment account is not protected by Perbadanan Insurans Deposit Malaysia (PIDM).

However, the product structure is designed to mitigate the risk of losing the principal amount. In the event of a liquidation scenario, the IAHs are ranked ahead of depositors.

### 1.10 Distribution Policy

Profit will be distributed on a monthly basis, but will be calculated on a daily basis. The profit is based on the performance of the House and Fixed Asset Financing Portfolio.

#### 1.11 Statement on Any Changes

There have been no changes in the investment objectives, strategies, restrictions and limitations during the quarter period.

#### 1.12 Investor Profile

- · Category of investors:
  - > Individuals (Residents and Non-Residents)
  - Non-Individuals (Business/Other entities)
- Investors with low risk tolerance
- Investors who desire to win prizes
- Investors with either a short or medium term investment horizon
- Investors who require a portfolio of Shariah- compliant investments

Note: Investors are advised to carefully consider all risk factors before making an investment decision. Investors will be exposed to the following risks; market risk, credit risk, liquidity risk, operational risk and legal risk. Please visit Bank Islam's website for further explanation of each risk.

#### 2.0 RISK STATEMENT

The Board of Directors of Bank Islam has the ultimate responsibility to manage risks related to its operations and business activities by setting risk appetite and tolerance levels that are consistent with the Bank's overall business objectives and desired risk profile. The Board Risk Committee, which is assisted by the Risk Management Divisions, ensures that there is an effective oversight on development of strategies, policies, procedures and infrastructure to manage the Bank's risks.

#### 3.0 FUND PERFORMANCE

#### 3.1 Fund Size and Growth

As at June 2020, Al-Awfar account fund balance was recorded at RM 3.8 billion

## Al-Awfar Investment Account Fund Size RM'000



#### 3.2 Rate of Return

| Position<br>2020 | Return on Asset<br>(ROA)*<br>%<br>(p.a.) | Profit Sharing Ratio<br>(Customer: Bank) | Return on Investment (ROI)  % (p.a.) |
|------------------|--|--|--------------------------------------|
| April            | 4.17%                                    | 2:98                                     | 0.09%                                |
| May              | 3.92%                                    | 2:98                                     | 0.07%                                |
| June             | 3.68%                                    | 2:98                                     | 0.05%                                |

<sup>\*</sup> ROA - allocated assets of the fund.

#### Note

For further illustration, please refer to the Product Disclosure Sheet (PDS), Terms & Conditions and Investment Confirmation Notice (where applicable).

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#### 3.3 Historical Rate of Return



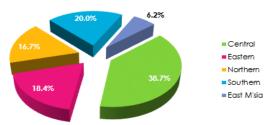
Note: The rates above are average annual rate of return on quarterly basis in percentage (%)

#### 3.4 Income Statement

| Profit & Loss Statement for the Quarter ended 30 June 2020 |        |        |          |  |
|--|--------|--------|----------|--|
|  | April  | May    | June     |  |
|  | RM'000 | RM'000 | RM'000   |  |
| Profit from financing                                      | 11,379 | 11,860 | 10,511** |  |
| Direct expenses*   | -      | -      | -        |  |
| Allowance for impairment on financing                      | 2      | 191    | 566      |  |
| Total Profit   | 11,381 | 12,051 | 11,077   |  |
| Return on Asset<br>(p.a.)                                  | 4.17%  | 3.92%  | 3.68%    |  |
| Return on<br>Investment (p.a.)                             | 0.09%  | 0.07%  | 0.05%    |  |

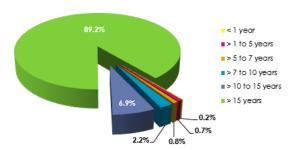
- \*Currently there are no charges imposed to this fund.
- \*\* Net with modification loss as a result of 6 months moratorium

# 3.5 House and Fixed Asset Financing Portfolio by Geographical Location in Malaysia



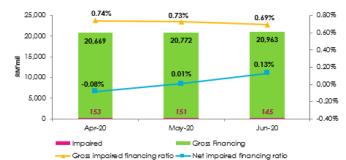
A total of 38.7% of the total House and Fixed Asset Financing Portfolio originates from the Central region. This reflects the concentration of the HFA portfolio to developed areas such as the Klang Valley.

# 3.6 House and Fixed Asset Financing Portfolio by Remaining Maturity of Facilities



The majority of the House and Fixed Asset Financing Portfolio has a maturity of more than 15 years. This will ensure stability in the profit stream of the HFA portfolio which can then benefit the investment return expectations, especially for long-term IAH.

#### 3.7 Asset Quality of House and Fixed Asset Financing Portfolio



The portfolio's low impaired financing ratio reflects strong asset quality.

### 4.0 ECONOMIC REVIEW AND PROSPECT

The global economy prospect continues to be challenging amidst heightened uncertainties over COVID-19 pandemic impacts which have girdled the globe since end of last year. Apart from that, business sentiments have also been deteriorating. This was reflected from the J.P. Morgan Global Composite Output Index which has contracted (June: 47.8 points vs. May: 42.4 points) for the fifth straight month, suggesting poor performance in the private sector economic activities. On the domestic front, the Industrial Production Index (IPI) slumped by 10.6% in the first five months of 2020 as compared to 3.2% growth in the same period last year. Similarly, total exports plunged by 9.7% in 5M2020, extending a 0.2% fall in the same corresponding period in 2019. As such, Malaysia's GDP growth is expected to register a negative growth of 7.0% and 2.8% in 2Q2020 and 3Q2020 respectively before recovering to 2.7% in the final quarter this year.

#### 5.0 PROPERTY MARKET AND HOUSE AND FIXED ASSET PORTFOLIO REVIEW

According to data published by the National Property Information Centre's (NAPIC), during Q12020, property market sector recorded 72,908 transactions worth RM28.64bill, down by 13.6% in volume and 22.9% in value as compared to Q12019 (84,388;RM37.16bill). The residential segment remains the mainstay of the property market with 64.5% of total transaction. The residential sub-sector's market recorded 47,045 transactions worth RM15.62bill, down by 9.9% in volume and 14.3% in value as compared to Q12019 (52,203:RM18.23bill). By price range, demand continued to focus on properties worth RM300,000 and below. The residential overhang and unsold situation took an upturn. There were recorded 29,698 units worth RM18.91bill, decreased by 9.8% in volume and 5.3% in value against Q12019 (32,936:RM19.96bill). Of the total, Johor, Perak & Selangor recorded top states with residential overhang. The property market performance especially residential subsector will continue to be affected by affordability and overhang issues and also slowing economy.

Bank Islam's Housing and Fixed Asset (HFA) portfolio stood at RM20.96bill in June, increasing by 0.92% month-on-month (m-o-m) from RM20.77bill in the preceding month. On the quarterly basis, HFA portfolio rose by 1.88% quarter-on-quarter (q-o-q), growing from RM20.58bill in 1Q2020 to RM20.96bill in 2Q2020. The Gross Impairment Ratio (GIR) continues to improve further from 0.73% in May to 0.69% in June. This was lower compared to 1.14% at the industry level as of May 2020. Be that as it may, Bank Islam will continue to be attentive in extending HFA financing following the external factors such as residential property glut and affordability issues.

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