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# 1.0 KEY FUND INFORMATION

1.1 Shariah1.2 InvestmentConceptCurrencyMudarabahRinggit Malaysia

**1.3 Fund Inception** April 2017 (Corporate) September 2018 (Retail)

# 1.4 Product Classification

Unrestricted Investment Account refers to a type of investment account where the Investment Account Holder (IAH), without specifying any particular restrictions or conditions provides the Bank with the mandate to make the ultimate decision to invest.

# 1.5 Investment Objectives

To provide IAH with a combination of steady and recurring income, whilst at the same time allowing the balances to be placed and withdrawn via the counter, cheque, internet banking channels and etc.

### **1.6 Investment Strategies**

- To ensure investment is within the investment objective of the Fund with its asset allocation safeguarding the investment portfolio.
- Currently, the Bank invests in its existing House and Fixed Asset Financing (HFA) Portfolio which is aimed at protecting the principal and generating stable returns.

## 1.7 Nature Of Investment Account

On demand whereby IAH is able to withdraw at any point of time.

### **1.8 Investment Asset Allocation**

The Bank will allocate IAH's funds in its existing House and Fixed Asset Financing Portfolio that generates stable profits.

### 1.9 Valuation of Allocated Asset

To be carried out on a monthly basis as part of the process to determine the returns to the IAH. The returns on this investment account will be affected by the performance of the allocated assets including, but not limited to, the quality of assets (i.e. impairment) and movement of Effective Profit Rate (EPR) in relation to financing assets that are priced based on floating rate methods etc. The principal and returns are not guaranteed and an IAH may be exposed to a risk of no returns at all. This investment account is not protected by Perbadanan Insurans Deposit Malaysia (PIDM). However, the product structure was designed to mitigate the risk of losing the principal amount. In the event of a liquidation scenario, the IAHs are ranked ahead of depositors.

## 1.10 Distribution Policy

Profit to be distributed on a monthly basis, but the profit will be calculated on a daily basis. The profit is based on the performance of the House and Fixed Asset Financing Portfolio.

# 1.11 Statement On Any Changes

There have been no changes in the investment objectives, strategies, restrictions and limitations during the quarter period.

## 1.12 Investor Profile

- Category of investors:
  - Retail:
    - Individuals (Residents and Non Residents)
  - <u>Corporate:</u>
    - Corporate
    - Government Agencies
  - Government AccountsUniversities
  - Companies and Partnerships
  - Other Business & Non- Business Entities
- Investors with either a short or medium term investment horizon
- Investors who require a portfolio of Shariah- compliant investments
- Investors with low to medium risk tolerance
- Investors who seek stable profits

**Note:** Investors are advised to carefully consider all risk factors before making an investment decision. Investors will be exposed to the following risks; market risk, credit risk, liquidity risk, operational risk, and legal risk. Please visit Bank Islam's website for further explanation of each risk.

# 2.0 RISK STATEMENT

The Board of Directors of Bank Islam has the ultimate responsibility to manage risks related to its operations and business activities by setting risk appetite and tolerance levels that are consistent with the Bank's overall business objectives and desired risk profile. The Board Risk Committee, which is assisted by the Risk Management Divisions, ensures that there is an effective oversight on development of strategies, policies, procedures and infrastructure to manage the Bank's risks.

# 3.0 FUND PERFORMANCE

## 3.1 Fund Size and Growth

As at September 2019, iGain fund balance was recorded at RM 359 million.

iGain Fund Size RM'000



## 3.2 Rate of Return

Position 2019	Return on Asset (ROA)* % (p.a.)	Profit Sharing Ratio (Customer: Bank)	Return on Investment (ROI) % (p.a.)	
July	5.79%	Based on the agreed profit sharing ratio		
August	6.42%	upon placement of fund, subject to Terms & Conditions		
September	6.29%			

\* ROA - allocated asset of the fund.

Note:

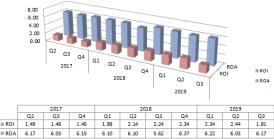
For further illustration, please refer to the Product Disclosure Sheet (PDS), Terms & Conditions and Investment Confirmation Notice (where applicable).

1

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# 3.3 Historical Rate of Return



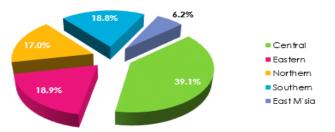
Note: The rates above are average annual rate of return on quarterly basis in percentage (%)

## 3.4 Income Statement

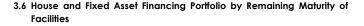
Profit & Loss Statement for the Quarter ended 30 September 2019				
	July	August	September	
	RM'000	RM'000	RM'000	
Profit from financing	2,048	2,121	1,922	
Direct expenses*	-	-	-	
Allowance for impairment on financing	(51)	(37)	(31)	
Total Profit	1,997	2,084	1,891	
Return on Asset (p.a.)	5.79%	6.42%	6.29%	
Return on Investment (p.a.)	Based on the agreed profit sharing ratio upon placement of fund, subject to Terms & Conditions			

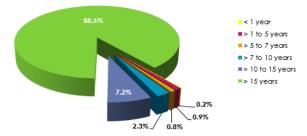
\*Currently there are no charges imposed to this fund

# 3.5 House and Fixed Asset Financing Portfolio by Geographical Location in Malaysia



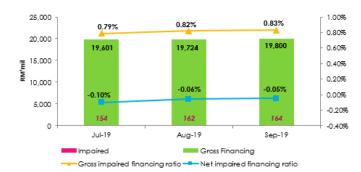
A total of 39.1% of the total House and Fixed Asset Financing Portfolio originates from the Central region. This reflects the concentration of the HFA portfolio to developed areas such as the Klang Valley.





The majority of the House and Fixed Asset Financing Portfolio has a maturity of more than 15 years. This will ensure stability in the profit stream of the HFA portfolio which can then benefit the investment return expectations, especially for long-term IAH.

3.7 Asset Quality of House and Fixed Asset Financing Portfolio



The portfolio's low impaired financing ratio reflects strong asset quality.

# 4.0 ECONOMIC REVIEW AND PROSPECT

The downside risks to the global economy have risen in recent months with manufacturing sentiment gradually worsening. This was in tandem with the J.P. Morgan Global Manufacturing Purchasing Manager's Index (PMI), which has dipped below the 50-point benchmark for five straight months since May (September: 49.7 points vs. August: 49.5 points). On the domestic front, the Industrial Production Index (IPI) grew by an average rate of 2.9% in the first eight months of 2019, marginally lower compared to 3.0% growth in the same period last year. Meanwhile, total exports contracted by 0.4% between January and August this year from 6.7% growth in the same corresponding period in 2018. That said, the escalating trade disputes between the US and China is taking a negative toll on Malaysian economy in 2019.

# 5.0 PROPERTY MARKET AND HOUSE AND FIXED ASSET PORTFOLIO REVIEW

According to the National Property Information Centre's (NAPIC) H1 2019 report, it was mentioned that the property market sector recorded 160,172 transactions worth RM68.3 billion an increase of 6.9% in volume and 0.8% in value as compared to H1 2018 (149,862 ; RM67.74 billion).The residential segment remains the mainstay of the property market with 62.4% of total transaction. The residential sub-sector's market recorded 99,922 transactions worth RM34.65 billion in H1 2019, an increase of 6.1% in volume and 9.5% in value as compared to H1 2018 (94,200 ; RM31.65 billion).In the primary market, the number of new launches in H1 2019 were far behind those recorded in H1 2018. There were 23,591 units launched, contracted by 49.4% as compared to 46,617 units in H1 2018. The residential subsector overhang continued to increase but at a lower rate than the year before. There were 32,810 units worth RM19.76 billion, an increase in volume of 1.5% whilst the value decreased by 0.5% (H2 2018:32,313 ; RM19.86 billion). The Malaysian House Price Index (MHPI) H1 2019 stood at 194.8 points (RM420,345) up by 0.9% on annual basis.

Bank Islam's Housing and Fixed Asset (HFA) portfolio grew to RM19.8 billion in September 2019, increasing by 1.6% from RM19.5 billion in June 2019. Nevertheless, the gross impairment ratio edged up from 0.79% in June 2019 to 0.83% in September 2019. However, this was still lower compared to 1.07% at the industry level as of September 2019, reflecting Bank Islam's prudent credit underwriting standards. That said, Bank Islam will continue to be vigilant in extending the HFA portfolio in view of the imbalances in the residential property market.

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2